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quality vehicles will help you sell more cars. The used car space is a competitive one, and learning more about your target audience and key market trends is key to being prepared and making more profitable deals. January 13, 2017 | Norbert Jopanda

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ways to achieve
sustained success.

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strategies that you can
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this year. 1. Build trust
with customer reviews
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Challenge: A Mercedes dealership group needs to target the right local buyers with online advertising. Solution: Using IP geo-location, target within a 25-mile radius of dealerships, drilling down to the ZIP+4 neighborhood level to penetrate desired neighborhoods. Overlay demographic data: household income over \$150,000, plus age ranges and ...

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Auto Dealers Reach Local Buyers with Demographic Targeting ...

Auto Shoppers Are In
Market Longer Than
Ever - 5 Ways to
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New Customers.

Today's auto
consumers are in-
market longer than
ever, with the majority
of shoppers in market
for 2 months or
longer. These longer
purchase journeys

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translate into more opportunities for auto brands. 80% of consumers start their search with a different manufacturer in mind than the manufacturer brand ...

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consumers. 0 . 3 Steps to Win Big With Today's Auto Consumers. According to Autotrader's recent Car Buyer of the Future study, only 17 out of 4,002 people prefer the current car-buying process. And the rest?

3 Steps to Win Big With Today's Auto Consumers | V12

This allows auto marketers to hyper-focus their outreach in

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an optimized market, and target the best shoppers for their brand or cars. It's like pouring water into a test tube from a bucket versus a pipette—the more concentrated the funnel, the better the results. 2. Target the familiar

3 Essential Digital Targeting Strategies for Auto Dealers

Make your automotive marketing campaigns

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more effective with a smarter way to target prospects. Get insights into a new universe of profitable prospects. Increase marketing response rates and boost revenues from your promotions. Get results by: Targeting audience based on most likely to buy; Have the highest probability to purchase in the next ...

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Auto Dealerships **Audience Targeting Solutions - Experian**

Once you locate Toyota car dealers in

Washington, it's easy to request a quote, go to the dealer's website, or print out a map to the dealership.

Whether you are interested in a car, truck, SUV, hybrid or minivan, our comprehensive listing of Washington Toyota dealerships at Toyota.com brings you

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one step closer to
finding the perfect
vehicle.

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The quest for higher market share also inspired the creation of more U.S. Cadillac dealerships, of which there are now 928, an estimated 200 of which are Cadillac-only retail shops.

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**Cadillac's cars a
model of luxury, but
its brand is ...**

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Lynnwood - Build your
new GMC or find one in
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